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# How did Brazil become the agricultural and trade powerhouse

World Food Prize Symposium

Agriculture & Development: the next fifty years  
Developing Countries Untapped Economic Growth

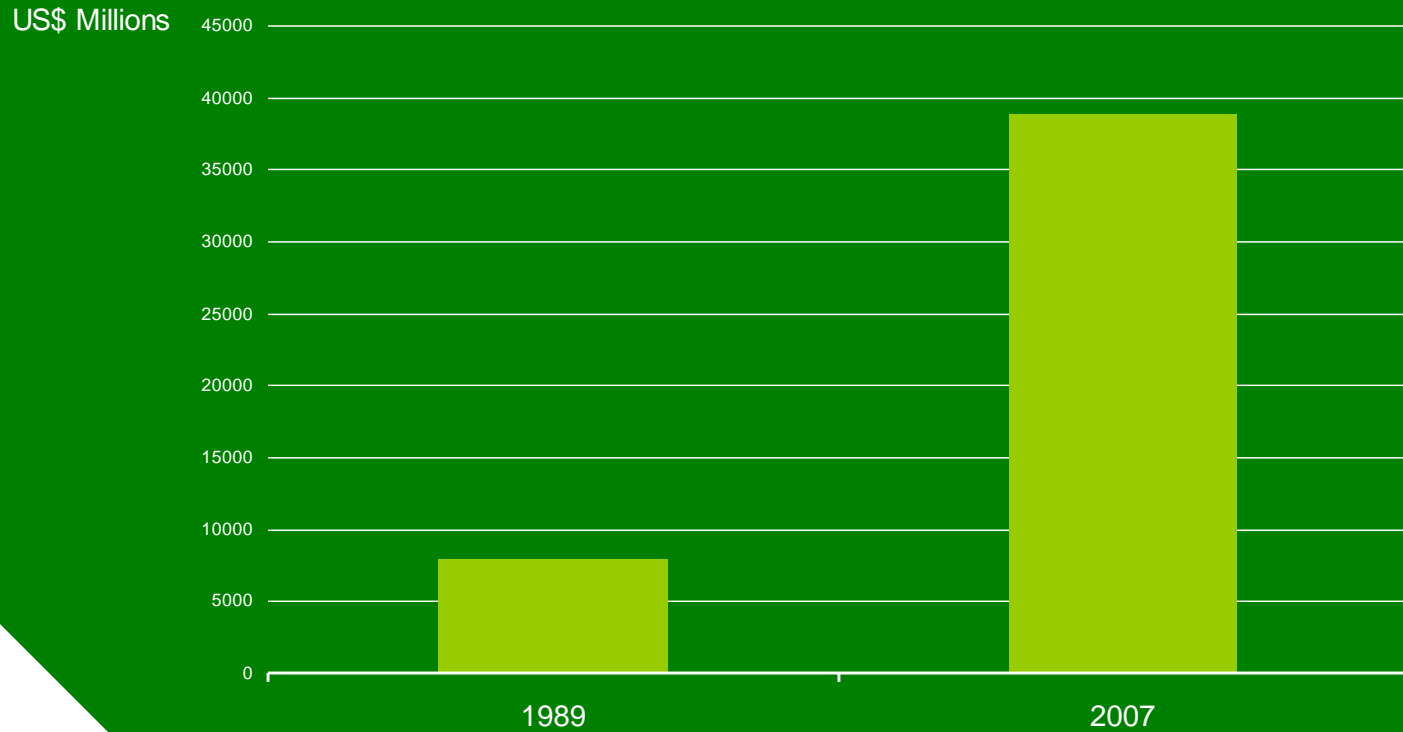
# Brazil in the World Ranking

Main Products	Brazil – World Ranking		Participation in World Trade
	Production	Exports	
Sugar	1 <sup>st</sup>	1 <sup>st</sup>	41%
Coffee	1 <sup>st</sup>	1 <sup>st</sup>	23%
Orange Juice	1 <sup>st</sup>	1 <sup>st</sup>	83%
Ethanol	2 <sup>nd</sup>	1 <sup>st</sup>	-
Tobacco	2 <sup>nd</sup>	1 <sup>st</sup>	27%
Soybean Complex	2 <sup>nd</sup>	1 <sup>st</sup>	39%
Beef	2 <sup>nd</sup>	1 <sup>st</sup>	33%
Poultry	2 <sup>nd</sup>	1 <sup>st</sup>	39%
Corn	3 <sup>rd</sup>	3 <sup>rd</sup>	10%
Pork	3 <sup>rd</sup>	4 <sup>th</sup>	15%

Source: CNA

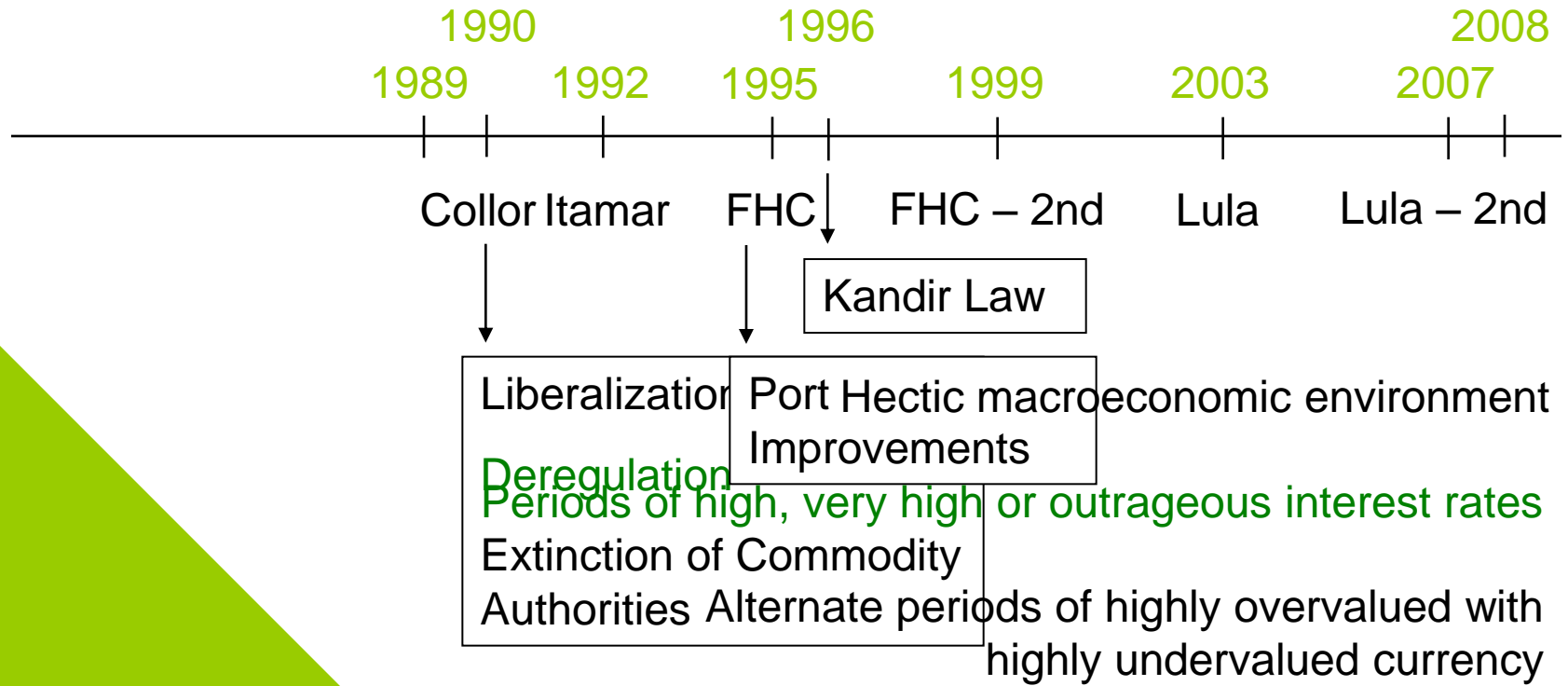
# Brazilian Exports of Agribusiness

Yearly Growth: 9.2% per year



Source: MAPA and MDIC

# Political Scenario

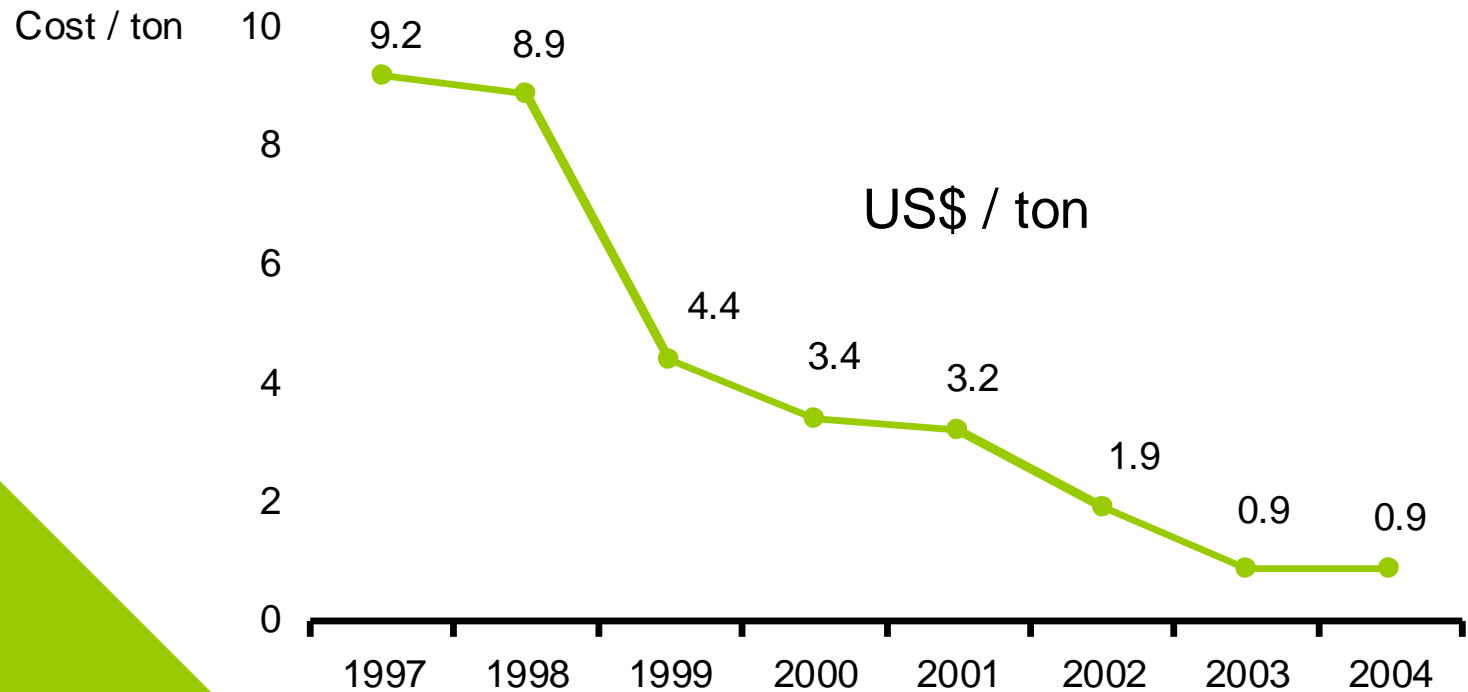


# Liberalization

Import Duties in:	1989	2007
Medium Duties	35.50%	11.46%
Minimum Duties	0%	0%
Maximum Duties	105%	35%
Fertilizers	0 – 20%	0 – 6%

Source: IRS of Brazil

# Reducing cost of agriculture policy



Source: MAPA and CONAB

# Port Improvements

- Before 1995, 8 containers were shipped per hour in Brazilian ports, and currently the index has increased to 50 containers per hour.

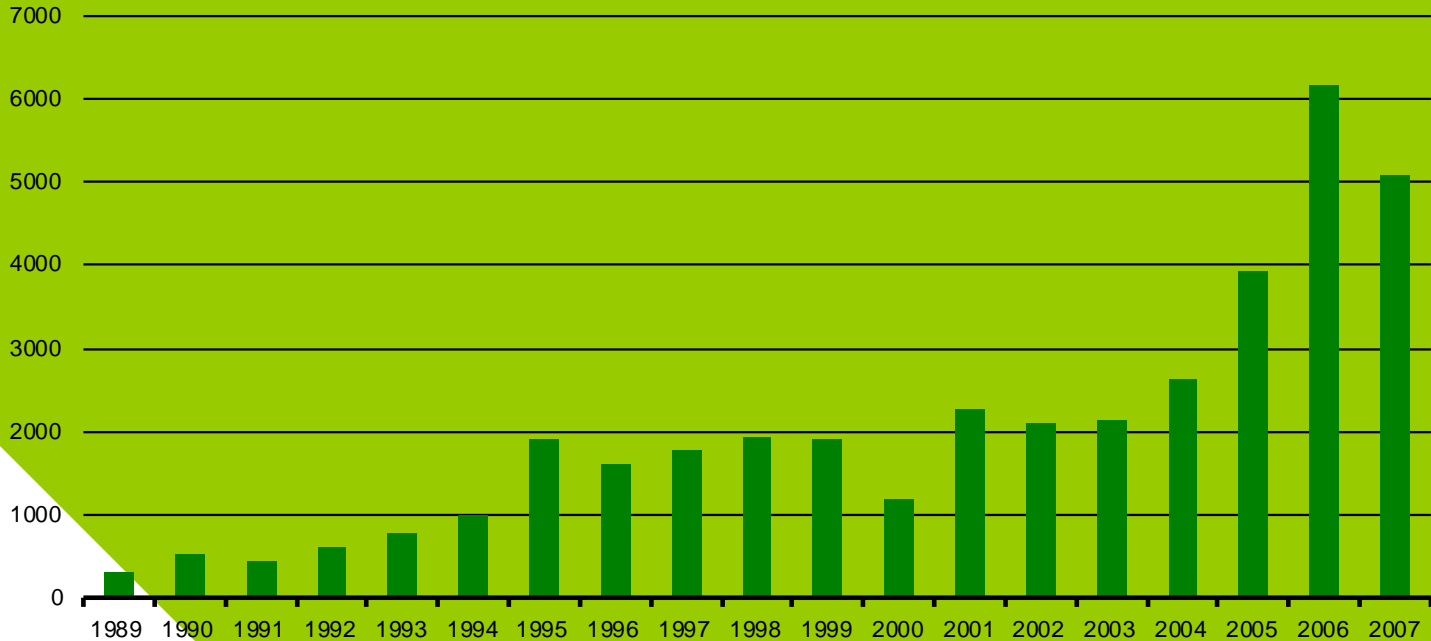
(Source: ABRATEC)

- Construction of private terminals for shipping soybeans and sugar.

# Exports of Sugar

Yearly Growth: 16.9% per year

US\$ Millions



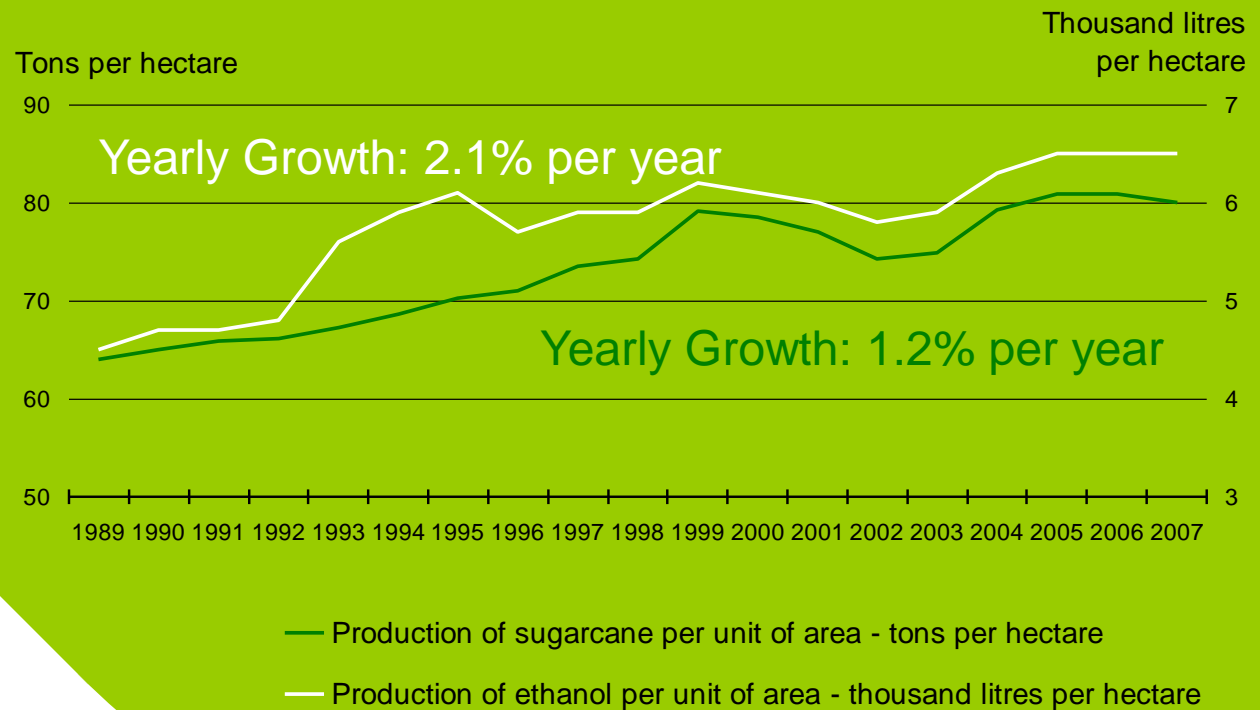
Extinction of IAA

Port improvements

Source: MAPA and MDIC

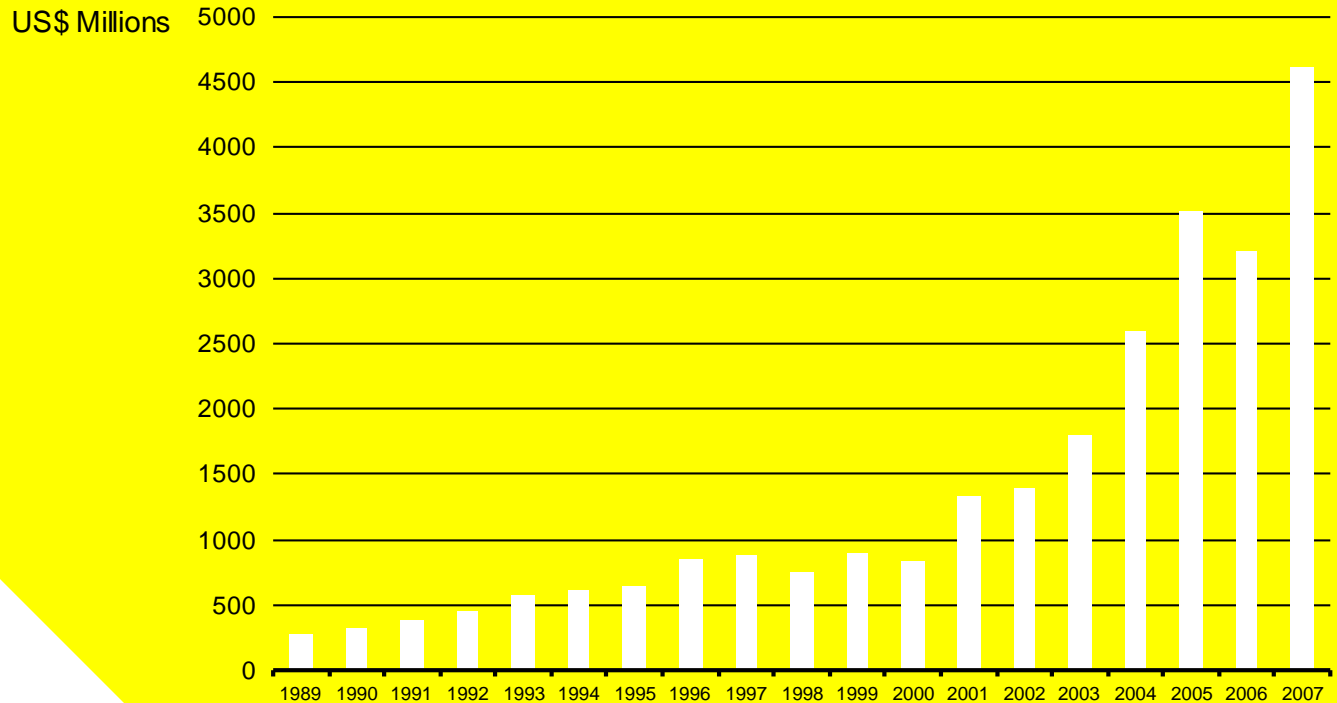


# Agricultural and Industrial Productivity: Sugarcane and Ethanol



# Poultry Exports

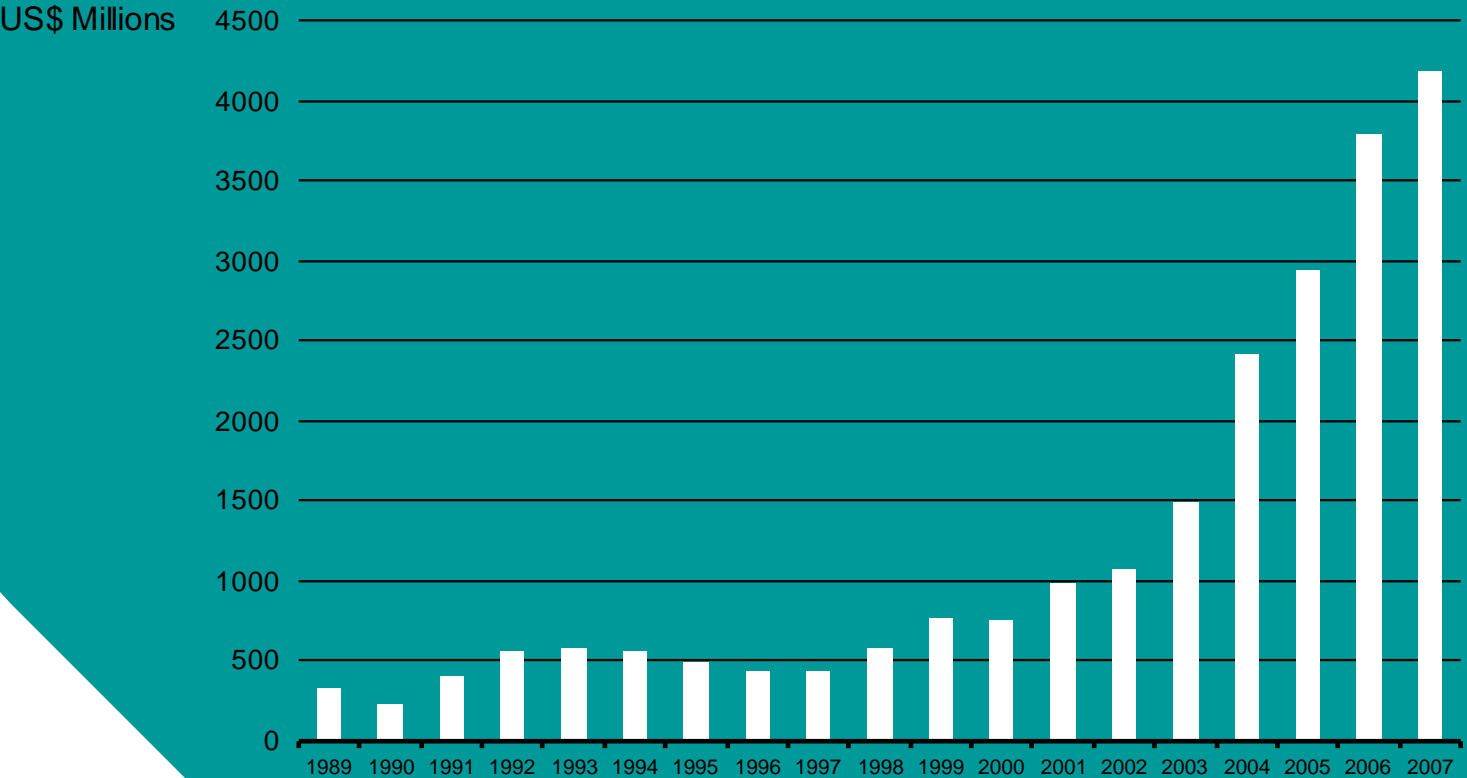
Yearly Growth: 17.1% per year



Source: MAPA and MDIC

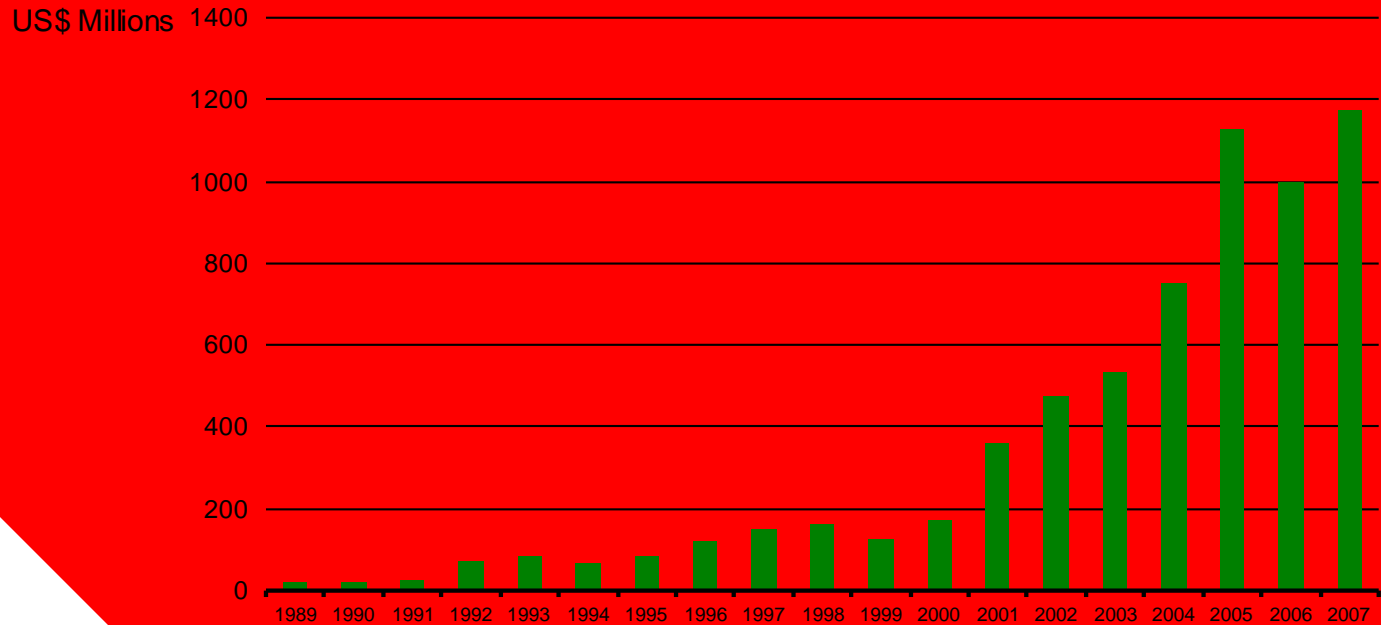
# Beef Exports

Yearly Growth: 15.2% per year



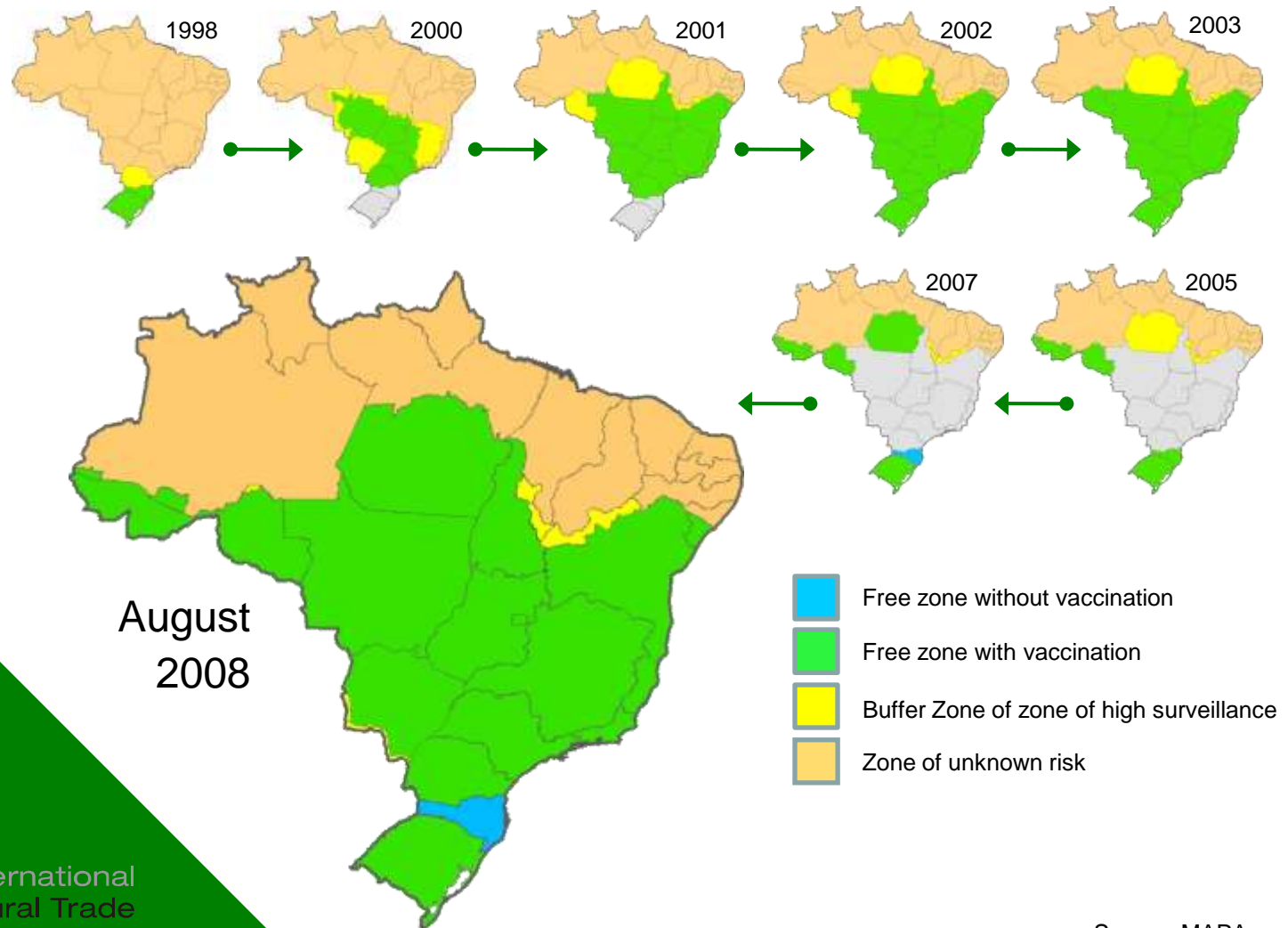
# Pork Exports

Yearly Growth: 25.6% per year

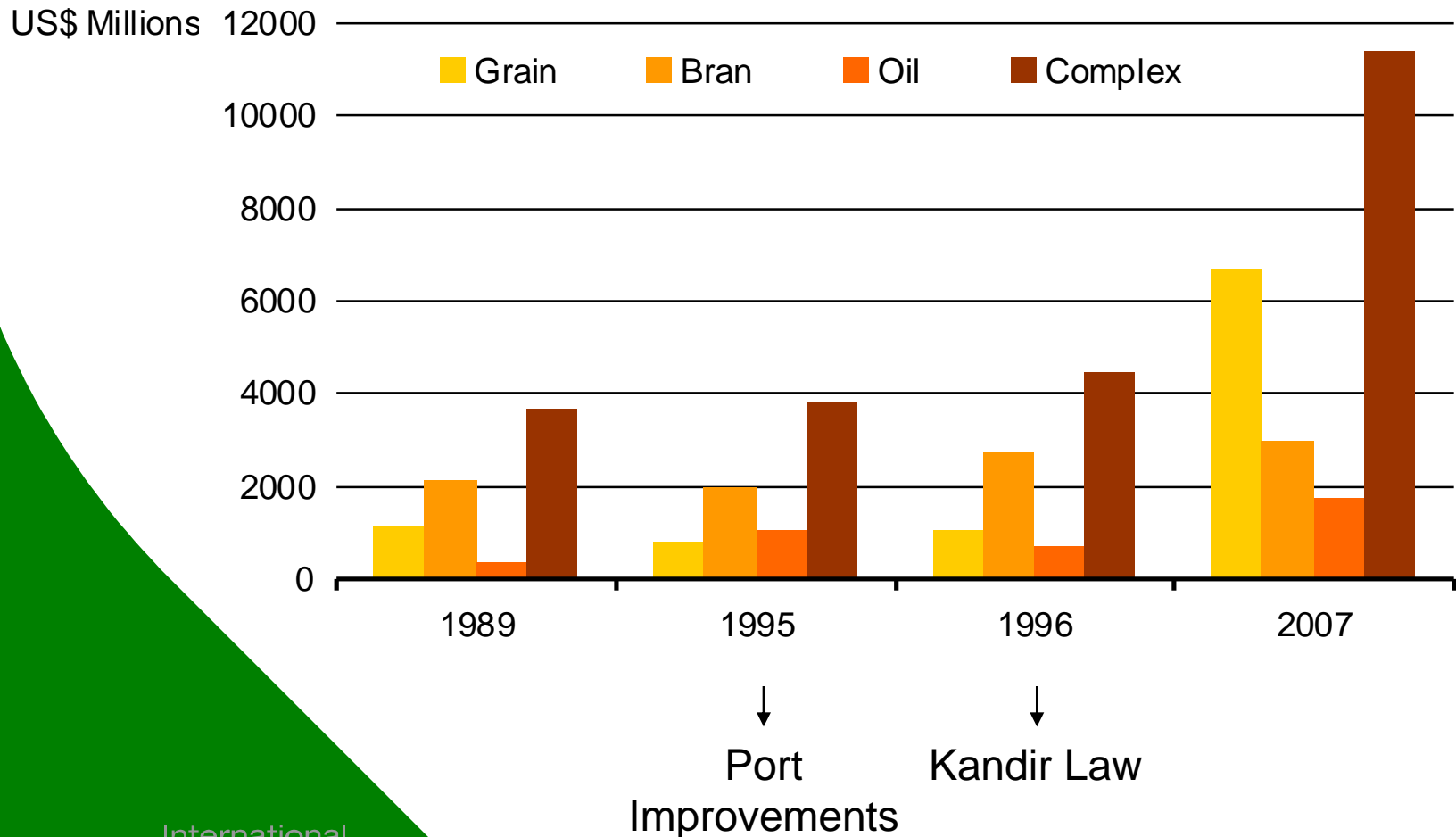


Source: ABIPECS

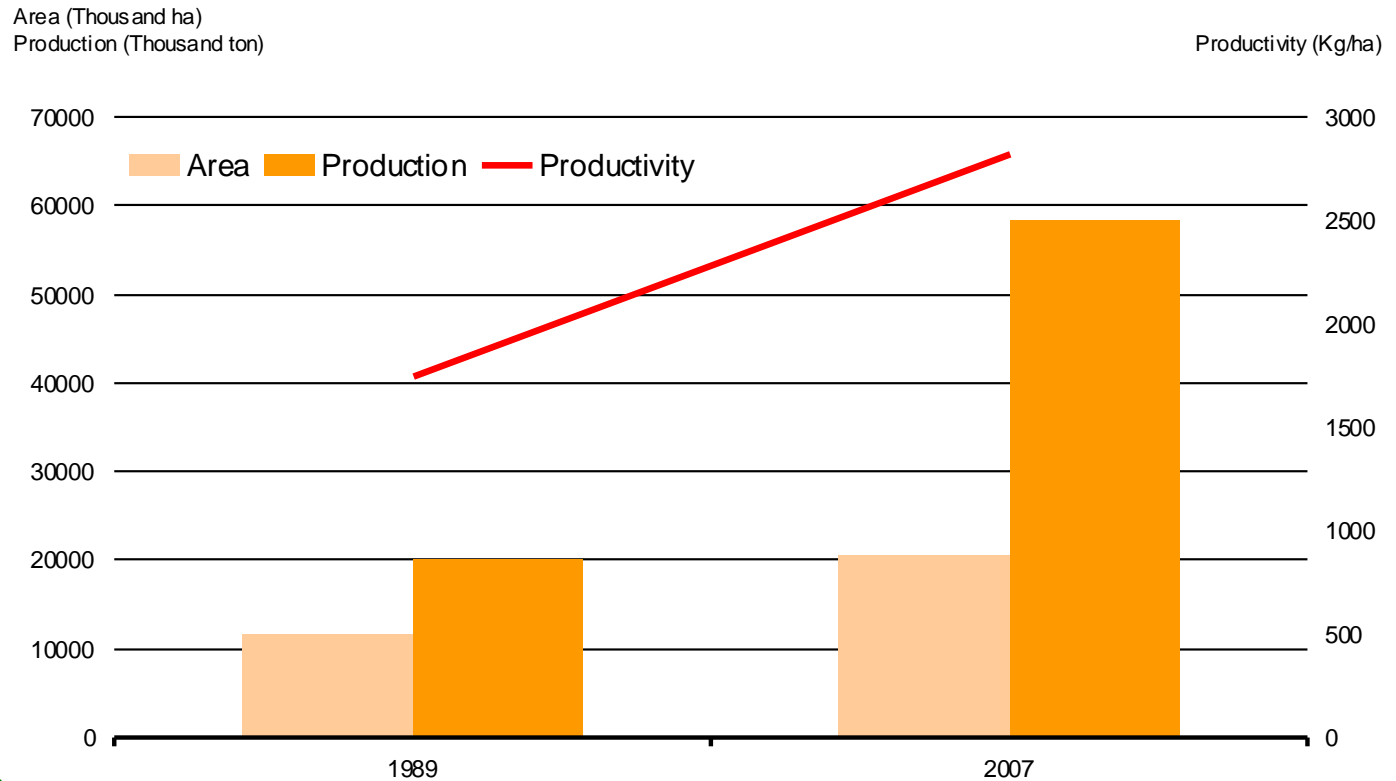
# Foot and Mouth Disease Progress



# Soybean Complex Exports



# Soybean



Growth in area: 79.1%  
Growth in production: 190.5%  
Growth in productivity: 2.7% per year

# Migration

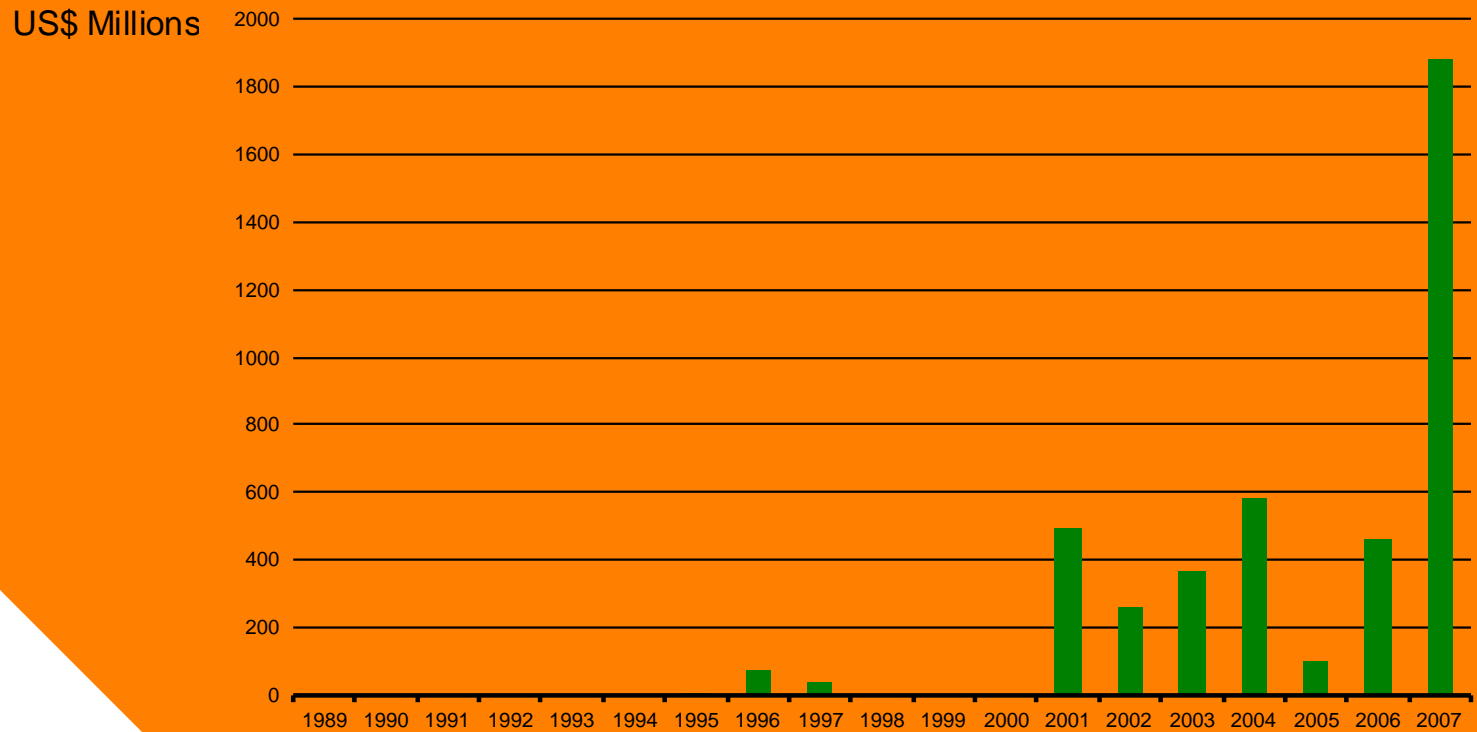


Human Resources  
Educated •  
Entrepreneurship •  
Culture in farming •



# Corn Exports

Yearly Growth: 66.2% per year

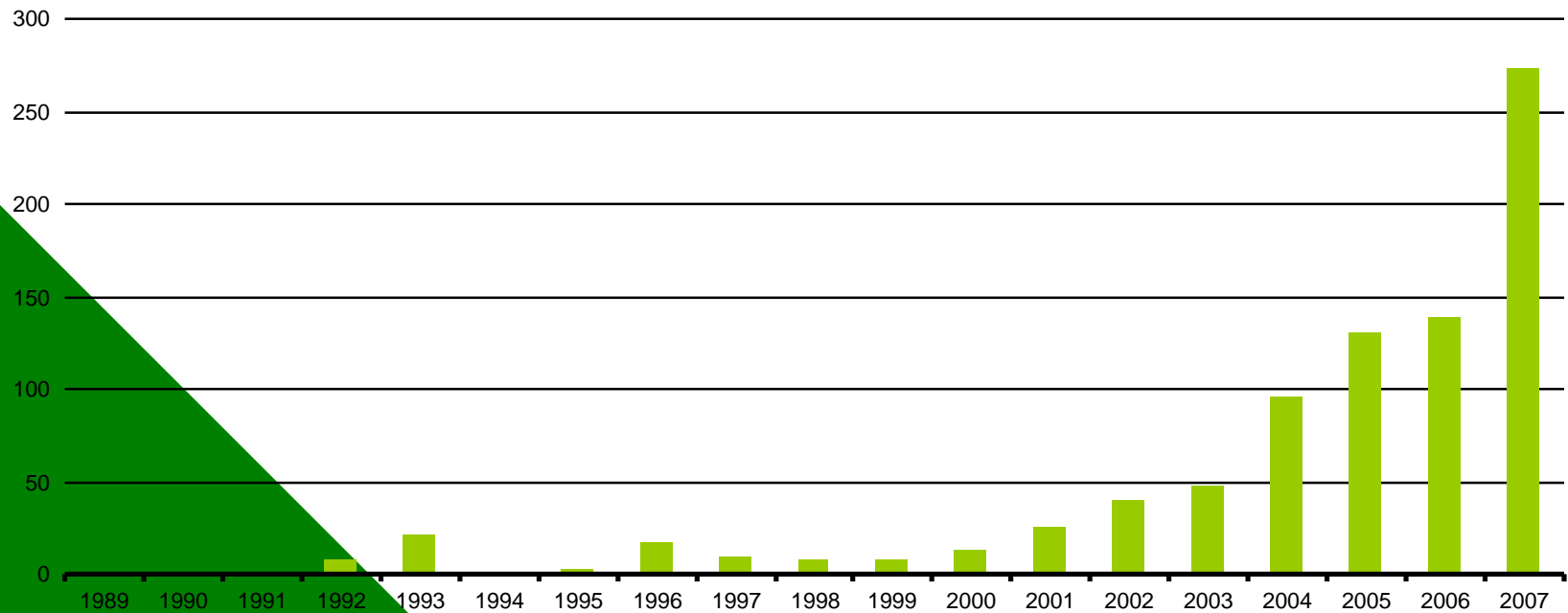


Source: MAPA and MDIC

# Dairy Exports

Yearly Growth: 34.0% per year

US\$ Millions



Source: MAPA and MDIC

Future

# “More of the Same”

Tax reform

Port improvements

Solution for transportation

Consolidation of agriculture and  
livestock sanitary issues

Agriculture and livestock research

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